Customer Item Pricing - One Customer at a time

The user has the ability to setup pricing by customer on an item or a category of items. When the customer has been selected, the user needs to choose File, then Item Pricing.

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File	
<u>c</u>	ategory Pricing
<u>l</u> t	em Pricing
<u>S</u>	pecial Price List
<u>C</u>	order History
<u>R</u>	ecurring Orders
lt	em <u>N</u> otes
C	pen <u>A</u> R
C	ategory <u>D</u> iscount

The user will see this screen. The screen may contain special item pricing.

🐨 Customer Item Pri	Customer Item Price Override - 01-SR2SOFTWARE, INC M9900 Missy's Hot Rod Bistro											
Item ID	Description	Cost	Calc Meth	od	Factor	Price	Break	Туре	Break Amt	Alt Price		
011861	test2	5.79	С	•	0.15	5.94	\$	-	1.00	1.74		
01535	BRISKET WHOLE RED CORNED	3.50	G	•	3.75	3.65	\$	-	1.25	1.23		
10-2001	ARTIC CHAR	2.25	F	•	3.50	3.50	\$	•	1.00	1.13		

Item ID: Enter in the Item ID or click on the **M** to search for an item.

Description: The item description

Cost: The cost of the item.

Calc Method: How to calculate the discounted price. Choices are C, G, M, F

Customer Iter	Customer Item Price Override - 01-SR2SOFTWARE, INC M9900 Missy's Hot Rod Bistro											
Item ID	Description	Cost	Calc Meth	nod	Factor	Price	Break	Гуре	Break Amt	Alt Price		
011861	test2	5.79	С	-	0.15	5.94	\$	-	1.00	1.74		
01535	BRISKET WHOLE RED CORNED	G	-	3.75	3.65	\$	-	1.25	1.23			
10-2001	ARTIC CHAR	2.25	F	-	3.50	3.50	\$	-	1.00	1.13		
			C G									
			м									
			F									

Calc Method

C for Cost Plus; enter in an amount in the Factor field that will be added to the Market Cost for this Price Level.

F for Fixed price: enter in an amount in the Factor Field that you want to receive no matter what the market cost is.

**There is a difference between Gross Profit % and Markup %--See below

G for Gross Profit %; enter in the Factor field a profit you want to make on an item. If you want to make 25% Gross Profit on the price, you would enter in 25.00 in the Factor field.

How to calculate the Gross Profit Price:

If your cost is \$10, what would the Gross Profit Price be?

Cost/ (1.00-% rate you want to make) =GP Price

I want to make 25% so that formula is 1.00-.25=.75

\$10/.75=13.34

The GP price for \$10 would be \$13.34

M for Markup %; enter in a percentage you want to mark your cost up by in the Factor field. If you want to Markup the price by 25%, you would enter in 25.00 in the Factor field.

How to calculate the Markup Price:

If your cost is \$10 and you want to mark it up by 25% \$10 X (1.00 + rate you want to mark it up) =Markup Price I want to mark it up by 25%, so the formula is 1.00 + .25=1.25 \$10 X 1.25=12.50 The Markup Price for \$10 would be \$12.50

The system will automatically calculate the special price of the item for the customer based on the Calc Method

and Factor.

Next you can specify and break upcharge by specify the type first, either \$ or % The break amount is the dollar or percent you want to add for the break upcharge. Once you have specified the break information you will see the new alternate price.

1	Customer Item Pri	ce Override - 01-SR2SOFTWARE, INC M9900 Missy	's Hot Rod Bistr	o			-				
	Item ID	Description	Cost	Calc Meth	od	Factor	Price	Break T	ype	Break Amt	Alt Price
	011861	test2	5.79	С	-	0.15	5.94	\$	•	1.00	1.74
	01535	BRISKET WHOLE RED CORNED	3.50	G	•	3.75	3.65	\$	•	1.25	1.23
	10-2001	ARTIC CHAR	2.25	F	-	3.50	3.50	\$	•	1.00	1.13
								%)		
								\$			

Click the **Accept** button at the bottom of the screen to save the entry. If you wish to add another item, click the **Insert** button.

Insert	<u>D</u> elete	Print	<u>A</u> ccept	<u>C</u> ancel

NOTE: If the user goes into Item Maintenance, they will see the customer listed in File, Customer Pricing

<u>Customer Category Price Override – One Customer at a time</u>

The user has the ability to enter in customer special pricing by Category by selecting a price level. When the correct customer has been selected, the user needs to select **File**, then **Category Pricing**.

🐨 Customer Maintenanc
File
Category Pricing
Item Pricing
Special Price List
Order History
<u>R</u> ecurring Orders
ltem <u>N</u> otes
Open <u>A</u> R
Category <u>D</u> iscount

The user will see this screen. The screen may contain special Category pricing.

Customer Cate	gory Price Override - S6212	SR2SOFTWARE LLC	
Category ID	Description		Price Level
* 1			

Category ID: Enter in a Category, or click on the **M** to search for a Category ID. **Description**: The Category description

Custor	mer Category P	rice Override - S6212 SR2SOFTWARE LLC	_
Catego	Category I	Lookup]
	From:		
	Category ID	Description	
	10	FROZEN SEAFOOD PRODCUTS	
	100	TEST	
	11	H/G FROZEN	
	12	FROZ TO SLACK FLT/LOINS	
	13	FRESHENED FILLETS/LOINS	
	15	FRESH SEAFOOD	
	17	FROZEN SHRIMP	
	20	FROZEN BEEF PRODUCTS	
	25	FRESH BEEF	
	30	FROZEN POULTRY PRODUCTS	
	35	FRESH POULTRY	

The user can enter in a Price Level or click on the *interval* to search for a Price Level.

atey	ory ID Descr	ription	Price Level
i	Fresh	Seafood	\$ 4
	🐠 Price Level L	Lookup	
	From:	(c)	
			Y'illere 🗸 🚺 🕅
	Price Level ID	Description	
	Ĭ	STANDARD PRICE LEVEL	
	2	DISTRIBUTOR PRICE LEVEL	
	3	HOTEL/RESTAURANT PRICE LEVEL	
	4	SUPERMARKET PRICE LEVEL	
	5	WALK-IN CUSTOMER PRICE LEVEL	
	6	PRICE LEVEL 6	
	7	PRICE LEVEL 7	

Click the **Accept** button at the bottom of the screen to save the entry. If you wish to add another item, click the **Insert** button.



<u>Item Pricing on a Specific Item – Customers Item Price Override for more than one</u> <u>Customer at a Time</u>

The user has the ability to enter in special pricing for an item for more than one customer at a time. When the correct item has been selected, choose **File**, then **Customer Pricing**.



Cust ID Name Cost Calc Method Factor Price Break Type Break Amt Alt Price M7200 M Melissa's Hot Rod Cafe 2.25 G • 35.00 3.46 \$ • 2.00 1.37 M9900 Misso's Hot Rod Bistro 2.25 F • 3.50 \$ • 1.00 1.13	- Item Cu	stomer	Price Override - 01-SR2SOFTWARE, INC 10-2001 AR	TIC CHAR								- 0 X
M7200 M Melissa's Hot Rod Cafe 2.25 G • 35.00 3.46 \$ • 2.00 1.37 M9900 Missy's Hot Rod Bistro 2.25 E • 3.50 \$ • 1.00 1.13	Cust ID		Name	Cost	Calc Meth	od	Factor	Price	Break T	/pe	Break Amt	Alt Price
M9900 Missy's Hot Rod Bistro 2.25 F • 3.50 3.50 \$ • 1.00 1.13	M7200	种	Melissa's Hot Rod Cafe	2.25	G	-	35.00	3.46	\$	-	2.00	1.37
	M9900		Missy's Hot Rod Bistro	2.25	F	-	3.50	3.50	\$	•	1.00	1.13

Cust ID: Enter in a Customer ID, or click on the *M* to search for a Customer ID.

Name: The name of the customer

Cost: The cost of the item.

Calc Method: How to calculate the discounted price. Choices are C, G, M, F

Item Custor	mer Price Override - 01-SR2SOFTWARE, INC 10-2001 AR	RTIC CHAR								
Cust ID	Name	Cost	Calc Met	hod	Factor	Price	Break [*]	Туре	Break Amt	Alt Price
M7200	Melissa's Hot Rod Cafe	2.25	G	-	35.00	3.46	\$	-	2.00	1.37
M9900	Missy's Hot Rod Bistro	2.25	F	•	3.50	3.50	\$	-	1.00	1.13
			C G							
			м							
			F							

Calc Method

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How to calculate the Markup Price:

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\$10 X (1.00 + rate you want to mark it up) =Markup Price

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\$10 X 1.25=12.50

The Markup Price for \$10 would be \$12.50

The system will automatically calculate the special price of the item for the customer based on the Calc Method and Factor.

Next you can specify the break upcharge by specify the type first, either \$ or % The break amount is the dollar or percent you want to add for the break upcharge. Once you have specified the break information you will see the new alternate price.

-	🐠 Item Customer	Price Override - 01-SR2SOFTWARE, INC 10-2001 AF	RTIC CHAR								
	Cust ID	Name	Cost	Calc Meth	od	Factor	Price	Break 1	Гуре	Break Amt	Alt Price
	M7200	Melissa's Hot Rod Cafe	2.25	G	•	35.00	3.46	\$	-	2.00	1.37
	M9900	Missy's Hot Rod Bistro	2.25	F	•	3.50	3.50	\$	•	1.00	1.13
								%			
								\$			

Click the **Accept** button at the bottom of the screen to save the entry. If you wish to add another item, click the **Insert** button.

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